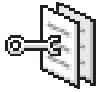


development details



November 2007

New for R6V06

Estimated Close % and Date Fields

Estimated Close % and Estimated Date fields have been added to the following screens:

- Equipment Quoting Quote Header (Fig. 1)
- Equipment Invoicing Invoice Header
- Parts Quoting Quote Header
- Work Order Quoting Quote Header

This allows the user to optionally assign a probability of closure to that transaction and when that closure may occur.

Fig. 1

The screenshot shows a web browser window titled "Equipment Quoting - Windows Internet Explorer". The main content area is a "Quote Header" form. At the top, it says "Reference Number: A00249", "Status: Pending", "Added: 11/02/2007", "Modified: 11/22/2007", and "Location: Guelph". Below this, there are several input fields: "Customer: 0235186600", "Contact:", "Salesperson: GS", "Expiry Date: 12/02/2007", "PO Number:", "Ship Via:", "Discount: NO DISC ASSIGNED", "Tax 1: NO TAX ASSIGNED", "Tax 2: NO TAX ASSIGNED", "Tax 3:", "Tax 4:". A red circle highlights the "Estimated Close %: 90" and "Date: 11/30/2007" fields. To the right, there are "Total A/R: 8,938.44" and "Credit Limit: 999,999.00 AA". Below that, there are "Sold To" and "Ship To" sections. The "Sold To" section includes "Doug Prout", "RR # 2", "Exeter, Ontario", and "NOM1P3". The "Ship To" section has several empty input fields. At the bottom, there is a "Quote Segment" table with one row: "01: A010449 New 2001 JD 16165465 4250 MFWD TRACTOR W/ (1 - 1 Of 1)". There are "Delete", "Save", and "Close" buttons at the bottom of the form.

Discontinued Products

PFW Report Format Generator will be discontinued and **unavailable after the R6V05 release**. Many Dealers are now using IntelliDealer Financial Reporting, which has the same capabilities as Report Format Generator.

PFW Mobile Salesman will be discontinued and **unavailable after the R6V06 release**. Many Dealers have already made the move to PFW IntelliDealer to manage the various functions that were available in Mobile Salesman.

John Deere Price Update Format

Recently, John Deere announced that all Dealers wanting to receive parts price updates through DTF must be using V2 of the Parts Download Center by February, 2008. All John Deere Dealers need to load R6V05 of PFW on their system by the end of 2007 in order to meet Deere's deadline. If not, Dealers will have to download monthly price updates from the Deere website or order the updates from PFW.

HOLIDAY SUPPORT HOURS		
24	REGULAR EMERGENCY	8AM - 3:30PM 3:30PM - 8PM
25	REGULAR EMERGENCY	CLOSED CLOSED
26	EMERGENCY	8AM - 11PM
31	REGULAR EMERGENCY	8AM - 3:30PM 3:30PM - 8PM
01	REGULAR EMERGENCY	CLOSED CLOSED

Note: All times are Eastern Standard Time (EST)

For more information on these software features or to order R6V05, contact PFW Client Services at (519) 474-3700, or e-mail support@pfw.com.

Merry Christmas and Happy Holidays.

All the best for 2008.



PFW Systems Corporation
850 Medway Park Court
London, Ontario
Canada N6G 5C6

support (519) 474-3700
fax (519) 474-3949
e-mail support@pfw.com
web www.pfw.com | www.intellidealer.com

Please Route Parts
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